



Introduction

Referral Partners is an independent Referral Centered network of business professionals. Membership is by invitation only. Referrals are the reason we exist. Our purpose is to help each other grow our businesses by passing qualified, confirmed referrals. While there is no quota to achieve, each member is expected to actively participate in this process within the bounds of the specifics of each member's business.

If someone would like to become a member they must go through our membership application process to be considered for membership. Membership is limited to 35. Once the group is full, interested and qualified individuals will be put on a waiting list, until a spot opens up.

Membership Application Process

1. Attend three meetings in a row.
2. Have four one-to-ones (1/1) with group members, two of which must be with a member of the leadership team. We encourage having 1/1s with other members as well.
3. Complete an application and turn it in at the 4th meeting you attend.



Membership Criteria

1. The synergies your business has with our current members.
2. Ability and commitment to be a good source of referrals.
3. Commitment to participate regularly.
4. Feedback from your one-to-ones (1/1)

Individuals on the waiting list are eligible to substitute for regular members in their absence. You will also have access to any social media groups that we maintain (Facebook, LinkedIn, etc.)

Benefits

Membership builds relationships and referrals are derived from those relationships. In order to build those relationships you must participate regularly, schedule one-to-ones (1/1) often and pass qualified referrals. You also can:

1. Put your business cards in our membership binder
2. Sign up for the Speaker List which allows you to present a more detailed description of your business to the group. There is one presentation per week.
3. List your name and business on our website. You may link to your own site.
4. Have your name on the Attendance Sign-in Form, which allows you to easily sign-in to each meeting by checking off your name.



5. Have access to the social media groups (Facebook, Linked In, etc.) that we maintain.

Cost

Membership is free. Your only cost is for the weekly breakfast. We request that you take care of the wait staff with tips, even if you don't eat breakfast.

Active Membership

Members will remain active as long as they attend meetings regularly, schedule one-to-ones (1/1) and pass quality referrals. Attendance has objective criteria that you must meet in order to remain a member in good standing. You will lose your membership in the group if you miss three weeks in a row without a substitute or, if you miss 6 meetings in any continuous three month period. You will be considered as absent for a meeting if you arrive after the start of the featured presentation.

If your membership becomes inactive, you must re-apply if you wish to be reinstated.